



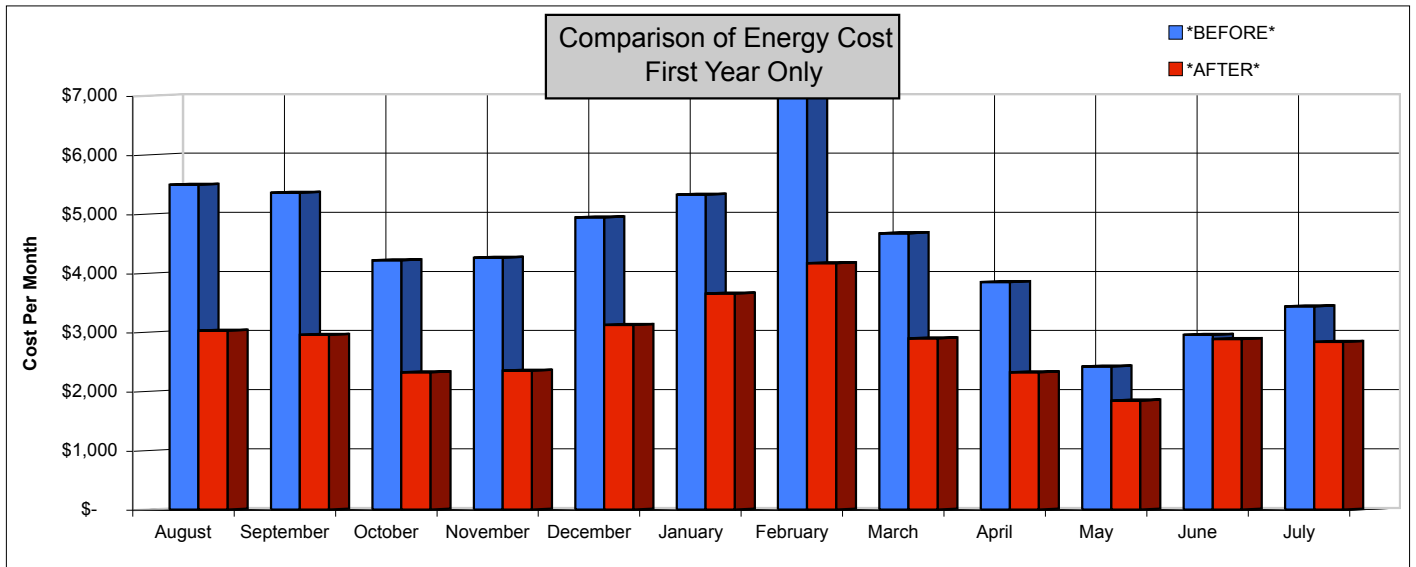
**Providing Energy Management and GREEN Lodging for 29+ Years**

GEM System® and GEM Link™ Wireless reduce guestroom HVAC energy consumption 35% to 45%. Following is an example of reduced energy consumption and cost in one of our customer's properties.

**Best Western - Lexington VA - 73 Rooms (Exterior Corridor) Total Project Cost \$22,265**

Kilowatt Hours (kWh) Consumed		
	*BEFORE*	*AFTER*
August	65,320	36,000
September	63,752	35,136
October	50,165	27,648
November	50,688	27,936
December	58,752	37,152
January	63,360	45,216
February	82,944	48,384
March	55,584	37,440
April	45,792	27,648
May	28,800	20,736
June	35,136	32,832
July	40,896	32,832
	641,189	408,960
<b>Kilowatt Hour Savings</b>	<b>➡</b>	<b>232,229</b>

** Energy Dollars **		
	*BEFORE*	*AFTER*
August	\$ 5,493	\$ 3,027
September	\$ 5,362	\$ 2,955
October	\$ 4,219	\$ 2,325
November	\$ 4,263	\$ 2,349
December	\$ 4,941	\$ 3,124
January	\$ 5,329	\$ 3,652
February	\$ 6,976	\$ 4,169
March	\$ 4,675	\$ 2,898
April	\$ 3,851	\$ 2,325
May	\$ 2,422	\$ 1,844
June	\$ 2,955	\$ 2,886
July	\$ 3,439	\$ 2,836
	\$ 53,924	\$ 34,389
<b>ANNUAL Dollar (\$\$)</b>	<b>➡</b>	<b>\$ 19,535</b>
<b>SAVINGS !!</b>		
<b>Additional Monthly Cash Flow</b>		<b>= \$1,628</b>



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